



# AMRITSAR GROUP OF COLLEGES

ENGINEERING | PHARMACY | LAW

2 December, 2019

## *Campus Placement Drive*

By

<b>Name of Company</b>	<b>Capital Via</b>
<b>Date of Drive</b>	12 December, 2019
<b>Venue</b>	Amritsar College of Engineering & Technology
<b>Reporting Time</b>	11:00 AM
<b>Stream Eligible</b>	<b>MBA/BBA</b>
<b>Batch</b>	2020 Passing out
<b>Eligibility</b>	55% Throughout
<b>Designation</b>	Client Acquisition Manager
<b>Package</b>	<b>3.6 LPA</b>
<b>Job Location</b>	Indore (MP)
<b>Job Profile</b>	Roles and Responsibilities: • Effectively engaging with the clients and generating the set targeted revenue • Analyzing, differentiating and converting clients from hot prospects by calling on qualified leads • Calling prospective clients and engaging with them to maximize sales • Focusing on building long-term relationship with the clients • Ensuring that the client information is maintained and updated in CRM • Conducting market research and keeping up to date with the knowledge of market • Taking initiatives and prioritizing tasks effectively to deliver business results • Ensuring high customer retention through customer service and relationship • Escalating the burning issues at the right moment to the direct reporting manager
<b>Joining Date</b>	Immediate
<b>Selection Process</b>	<ul style="list-style-type: none"><li>• Online Test (Reasoning, Math's, GK)</li><li>• Telephonic Interview</li><li>• Final Interview</li></ul>